

Saks gives you the opportunity to own and run a **special** kind of business

Franchisee FAQs

What does it take to be a Saks franchisee?

Well, obviously, it's a no brainer to ask that you have hair and/or beauty industry expertise or a hugely experienced business head on your shoulders. A genuine interest in what we do and who we do it for is also a must. You'll need to live and breathe the Saks brand, whilst adding your own special touches to drive your salon's success whilst keeping our brand and services at the top of this industry.

What support will I get?

Here at Saks we're dedicated to helping our franchisees take their business as far forward as possible. That's why we don't just supply you with a tried and tested business model - but all the back up of a Head Office function with business development expertise, systems and staff training. Plus there's the support of an amazing network of even more amazing franchisees on tap.

Cut to the chase – how much?

Ah yes, it's that bit. Well, of course you'll need to have some cash up front to buy your franchise and start building your own business – around 30% of the opening cost. Though the good news is that we work closely with a few banks and can help you to obtain finance to get up and running. Approximate opening costs at the mo are:

Hair Salon	£60k to £120K
Beauty Salon	£40k to £80k
David Lloyd Beauty Salon	£40k to £80k
David Lloyd Hair Salon	£40k to £80k
David Lloyd Hair and Beauty	£60k to £100k

Costings are forecasted, depend on the site and are intended as a guide. Costs may vary.

There is a franchise fee which is included in the above opening costs (£13.5k for hair, £8k for beauty and £20k for hair and beauty).

How long does it take to be in business?

Well, it really does vary on site availability and whether you're taking over an existing salon or setting up from scratch – which can take up to six months. When we're in touch and talking business, we can give you a much more open and honest answer to this crucial question.

Can I open more than one Saks salon?

Simple: Yes.

Can I bring in a business partner?

Easy: Yes.

The benefits:

- 35 years+ of business experience behind you
- A successful and established franchise model
- British Franchise Association approval
- Financial advice and preferential loan facilities from high street banks
- Policies, systems and measurable standards
- Management info to help you run your business
- Advice on site selection, properties and leases
- Management training from day one
- Help with shop fitting, design and furniture choices
- Show stopping training and education
- Competitive discounts from nominated suppliers
- Head-turning national marketing to drive footfall
- Career paths for your team
- IT support
- A Business Development Manager on hand
- A business with a creative profile and awards opportunities
- Join community of like-minded entrepreneurs